The Standard ®

Product Comparison Three

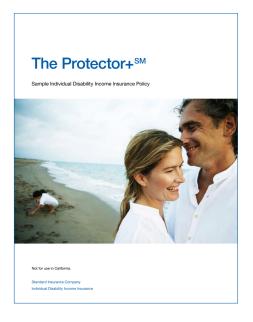
Protector+SM and Protector PlatinumSM

Definition of Total Disability

Protector+

You are totally disabled if, because of your injury or sickness,

- You are unable to perform the substantial and material duties of your regular occupation, and
- You are not engaged in any other gainful occupation, and
- You are under the regular care of a physician appropriate for your injury or sickness.
- Your regular occupation is your occupation in which you are engaged at the time your disability begins. If you have limited your practice to a professionally recognized specialty in medicine or law, then that specialty will be deemed your regular occupation.
- Own occupation definition is available by rider, with the Noncancelable Rider required.



Protector Platinum

You are considered totally disabled, if due to your injury or sickness,

- You are unable to perform the substantial and material duties of your own occupation, and
- You are under the regular care of a physician appropriate for your injury or sickness.
- Your own occupation is your occupation or occupations in which
 you are regularly engaged at the time your disability begins. If you
 have limited your practice to a professionally recognized specialty in
 medicine or law, then that specialty is your own occupation.
- Own occupation definition included in base policy for all occupation classes, with no requirement of the Noncancelable Rider.

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Item	Protector+	Protector Platinum
Automatic Increase Benefit (AIB)	Not available	 AIBs are included in each Protector Platinum IDI policy. AIBs increase the policy's basic monthly benefit by 4%, compounded, each year during a 5-year Increase Period. May be refused by insured.
Benefit Periods	2 Year, 5 year, To Age 66/67	2 Year, 5 Year, 10 Year, To Age 67
Catastrophic Benefit Rider	\$8,000 maximum benefit	\$10,000 maximum benefit
Compassionate Disability Benefit	Not available	Monthly benefit payment if the insured has a loss of earnings of 20% or more while caring for a Loved One* with a Serious Health Condition, which began after the policy's effective date. *Parent, child (including an adopted child and stepchild), spouse, Domestic Partner, and child of your Domestic Partner
Discounts	Association, Resident/Hospital and Multi-Life Discount 10% off gender-neutral rates	Association, Resident/Hospital and Multi-Life Discount 10% off gender-distinct rates Allowance for multi-life discount to as few as two lives if both are at least 25% owners of the same business. Business Owner Discount 15% for qualifying business owners Multi-Product Discounts 5% if Protector Platinum purchased at same time as Business Protector and/or Business Equity Protector.
Future Purchase Option Rider	 Eligible to purchase up to Age 45 Exercise limits of -100% of option pool if age 41 or under -50% of option pool if age 42 through 45 -33% of option pool if age 46-50 	 Eligible to purchase up to age 50 Exercise limits of: -100% of option pool if age 44 or under -33% of option pool if age 45-55 Allowance for off-anniversary increases
Issue Ages	• 18 to 60	• 18 to 64
Mental Disorder/ Substance Abuse Limitation (MDSA)	Two-year MDSA limitation when the Own Occupation Rider is selected	Unlimited MDSA coverage in the base contract for all occupations
Occupation Classes	5A, 4A, 4P, 3P, 3A, 2A, A, B	5A, 4A, 4P, 3P, 3A, 2P, 2A, A, B
Policy Fee	\$40 policy fee	No policy fee
Pre-Existing Conditions	Covered if disclosed on application and not specific	cally excluded

Item	Protector+	Protector Platinum
Presumptive Disability Benefit	 Payable until end of Maximum Benefit Period. Extended lifetime benefit period available for To-Age-66/67 policies if Noncancelable Policy Rider attached to policy. 	 Payable for lifetime if policy's Maximum Benefit Period is To-Age-67. This benefit period is identified in the policy. Extended lifetime benefit period built into base policy (removed from Noncancelable Policy Rider). Benefit is payable until end of Maximum Benefit Period if policy's Maximum Benefit Period is 10 years or less.
Recovery Benefit Rehabilitation Program	 Available in Residual Disability Rider. Lump sum benefit equal to the lesser of: 6x the Basic Monthly Benefit; or the total of Residual Disability benefits paid; or the number of months remaining in the Maximum Benefit Period x the Basic Monthly Benefit. Limited to 36 months 	Built into base policy. Monthly payments payable for entire benefit period as long as qualifying loss of income (at least 20%) is due solely to the Injury or Sickness that caused the prior Disability. Benefit amount depends on loss of income Unlimited as long as program is meeting mutually agreed upon objectives.
Residual or Partial Disability	 Available by rider. Definition of Residual Disability based on loss of duties or loss of effectiveness or time in doing duties. Benefit payable for 20% or more loss of income. For first six months benefit amount is not less than 50% of Basic Monthly Benefit. After first six months, benefit depends on loss of income. 	 Built into base policy. For the waiting period and the first six months (Initial Period), the definition of Partial Disability is based on at least 20% loss of duties or time or income; 100% Basic Monthly Benefit payable regardless of monthly earnings. After the Initial Period (Extended Partial Disability), the definition of Partial Disability is based on loss of income only and benefit amount depends on loss of income.
Riders	 Noncancelable Own Occupation Future Purchase Option Indexed Cost of Living (3% or 6%) Catastrophic Residual Supplemental Social Insurance 	 Noncancelable Future Purchase Option Indexed Cost of Living (3% or 6%) Catastrophic Residual and Own Occupation are no longer riders, as both are built into the base policy. Residual is included in the base policy as the benefit for Partial Disability.
Supplemental Social Insurance Rider	Available	Not available
Survivor Benefit	Basic Monthly Benefit payable for the lesser of three months or the number of months remaining in the Maximum Benefit Period.	Basic monthly benefit payable for three months, regardless of maximum benefit period.
Twelve-Month Foreign Residence Limitation	None	Benefits limited to 12 months while Insured is living outside the U.S. or Canada.
Waiting Periods	60, 90, 180, 365 and 730 days	60, 90, 180 and 365 days